# SUPPLEMENTAL INFORMATION

November 13, 2025



# COMPANY OVERVIEW

#### Industry Leader<sup>(a)</sup>

- Largest tire company in North America
- \$18.9B in revenue
- 166.6M units
- 53 manufacturing facilities in 20 countries
- 68K employees worldwide

#### Innovation(a)

- 3 world-class innovation centers
- Innovation lab in San Francisco
- 7 tire proving grounds
- 5,700 patents
- 900 patents pending

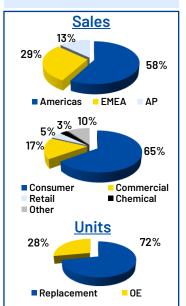
# Portfolio of Brands



# Pervasive Distribution

- Expansive network of distribution partners
- ~800 companyowned retail outlets
- ~350 warehouse distribution facilities
- Affiliated tire distribution via TireHub
- Leading B2C
   E-commerce platform

### Diverse End Markets<sup>(a)</sup>



# GLOBAL LEADER BUILT ON OVER 125 YEARS OF EXPERIENCE

(a) Based on 2024 results

## MODELING ASSUMPTIONS

#### **Volume Sensitivities**

(Impact on Goodyear's Annual Units in 000's)

<ul> <li>1% Δ in U.S. Consumer OE Industry</li> </ul>	~85
<ul> <li>1% Δ in U.S. Consumer Replacement Industry</li> </ul>	~500
<ul> <li>1% Δ in U.S. Commercial OE Industry</li> </ul>	~10
• 1% $\Delta$ in U.S. Commercial Replacement Industry	~30
• $1\%$ $\Delta$ in European Consumer OE Industry	~100
• 1% $\Delta$ in European Consumer Replacement Industry	~300
<ul> <li>1% Δ in European Commercial OE Industry</li> </ul>	~10
<ul> <li>1% Δ in European Commercial Replacement Industry</li> </ul>	~20

#### **Pricing**

#### (Annual Impact of Effective Pricing Yield)

<ul> <li>1% Δ in U.S. Consumer Replacement</li> </ul>	~55
<ul> <li>1% Δ in U.S. Commercial Replacement</li> </ul>	~10
<ul> <li>1% Δ in European Consumer Replacement</li> </ul>	~25
<ul> <li>1% Δ in European Commercial Replacement</li> </ul>	~9

#### **Translational Foreign Currency**

(Annual Impact on FX portion of SOI Walk)

+/- \$0.3M

+/- \$1.0M

• +/- 0.01 Δ USD/BRL (e.g. R\$5.48 to R\$5.47 is favorable by 0.01)

• +/- 0.01 Δ USD/CNY (e.g. ¥7.13 to ¥7.12 is favorable by 0.01) +/- \$0.2M • +/- 0.01 Δ USD/EUR (e.g. €0.97 to €0.96 is favorable by 0.01) +/- \$0.7M

#### **Approximate Profit Margin Per Tire**

#### (Industry Estimate)

10-15 Consumer Replacement ≥18" ~35 ~5 • Consumer Replacement <18" 10-15 • Commercial - U.S. and Europe ~50

#### Tire Raw Material Spend

#### (Annual Impact) - Feedstock

~10

~8

~6 ~7

~3

1% Δ in Synthetic Rubber Prices (3 to 4 month lag)

1% Δ in Fabric Prices (3 to 4 month lag)

 1% Δ in Natural Rubber Prices (4 to 6 month lag) 1% Δ in Pigment, Chemical, & Oil Prices (3 to 4 month lag) ~10 1% Δ in Wire/Other Prices (3 to 4 month lag) 1% Δ in Carbon Black (3 to 4 month lag)

#### Transactional Foreign Currency

(Annual Impact on Raw Material portion of SOI Walk)

• +/- 0.01 Δ USD/BRL (e.g. R\$5.48 to R\$5.47 is favorable by 0.01)

• +/- 0.01 Δ USD/CNY (e.g. ¥7.13 to ¥7.12 is favorable by 0.01) +/- \$0.3M

• +/- 0.01 Δ USD/EUR (e.g. €0.97 to €0.96 is favorable by 0.01) +/- \$3.5M

#### **Approximate OH Absorption Per Tire**

#### (1 Quarter Lag)

· Americas Consumer 15-20 Americas Commercial ~75 EMEA Consumer 10-12 FMFA Commercial ~40

#### **General Inflation**

#### (Annual Impact)

 1% Δ in Global Inflation ~70 1% Δ in Americas Inflation ~40 1% Δ in EMEA Inflation ~25

Note: Volume, pricing and raw materials modeling assumptions based on Goodyear's public disclosures. Currency, cost inflation, profit margin and overhead absorption figures based on internal estimates.

Company Overview **Modeling Assumptions** Pension **Market Segmentation** 

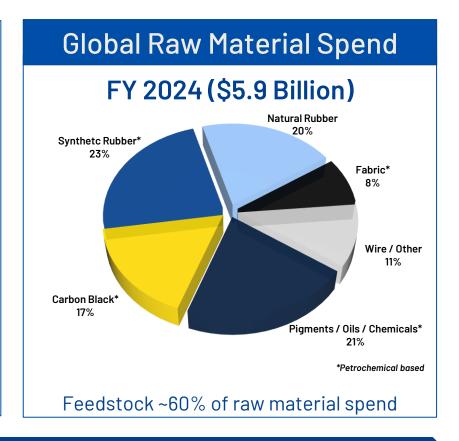


Consumer OE ≥18"

• Consumer OE <18"

# RAW MATERIALS(a)

- ✓ Raw materials are ~45% of tire COGS
- √ ~70% of raw materials are <u>influenced</u>
  by oil prices
  - P&L impact lags spot rates by 1-2 quarters depending on commodity
- √ ~65% of raw materials are purchased in USD
- Customer agreements indexed to raw materials
  - OE customers
  - Certain large Commercial fleets



(a) Data for the year ended December 31, 2024

Company Overview

**Modeling Assumptions** 

Market Segmentation

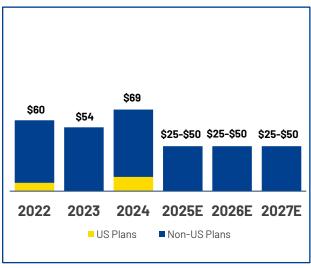
Pension

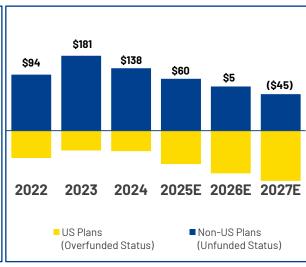
# PENSION UPDATE

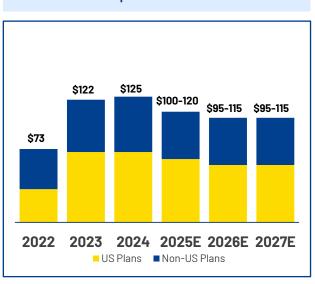
# Total Global Cash Flow Impact (a)(b)

# Net Global Unfunded / (Overfunded) Obligations (a)(c)

# Global Pension Expense (a)(d)



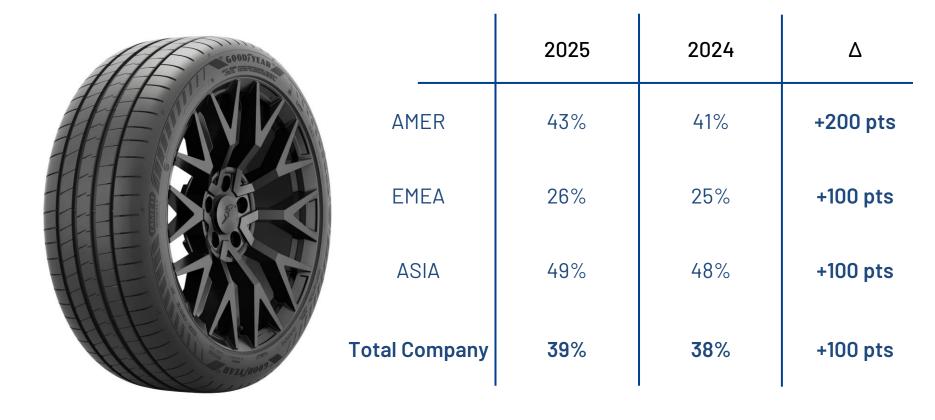




- 2025E 2027E are based on assumptions as of December 31, 2024
- Includes cash funding for direct benefit payments for 2022 2024 only
- Includes \$67 million of overfunded for U.S. plans in 2024, gradually increasing to an estimated \$165 million in 2027
- Excludes one-time charges and benefits from pension settlements and curtailments



# Q3 CONSUMER ≥18" SALES



GOOD YEAR.

**Company Overview**